

## Western Energy Services Corp. Management's Discussion and Analysis

The following discussion of the financial condition, changes in financial condition and results of operations of Western Energy Services Corp. (the "Company" or "Western") should be read in conjunction with the audited consolidated financial statements and accompanying notes of the Company for the years ended December 31, 2011 and 2010. This management's discussion and analysis ("MD&A") is dated March 8, 2012. All amounts are denominated in Canadian dollars (CDN\$) unless otherwise identified.

### Selected Financial Information

(stated in thousands, except share and per share amounts)

Financial Highlights	Three months	Three months	Year ended	Year ended
	ended Dec 31, 2011	ended Dec 31, 2010	Dec 31, 2011	Dec 31, 2010
Revenue	101,300	26,582	262,519	56,009
EBITDA <sup>(1)</sup>	41,473	9,359	99,324	16,504
EBITDA as a percentage of revenue	41%	35%	38%	29%
Cash flow from operating activities	25,337	3,716	59,368	10,953
Capital expenditures	34,336	13,826	88,869	21,282
Net income from continuing operations	24,923	2,766	53,882	23,339 <sup>(2)</sup>
-basic net income per share	0.43	0.10	1.04	1.03
-diluted net income per share	0.41	0.09	1.00	0.96
Net income	24,314	5,739	64,746 <sup>(3)</sup>	26,590 <sup>(2)</sup>
-basic net income per share	0.42	0.20	1.25	1.17
-diluted net income per share	0.40	0.19	1.21	1.09
Weighted average number of shares				
-basic <sup>(4)</sup>	58,533,287	28,220,418	51,595,078	22,724,270
-diluted <sup>(4)</sup>	60,549,515	29,769,783	53,640,617	24,385,704
Outstanding common shares as at period end <sup>(4)</sup>	58,533,287	37,680,944	58,533,287	37,680,944
Dividends declared	-	-	-	-
<b>Operating Highlights</b>				
<b>Contract Drilling</b>				
<i>Canadian Operations</i>				
Contract drilling rig fleet:				
-Average	37	16	32	13 <sup>(5)</sup>
-End of period	38	22	38	22
Drilling revenue per operating day (CDN\$)	33,199	27,487	29,885	25,349
Drilling rig utilization rate <sup>(6)</sup>	79%	65%	70%	58% <sup>(5)</sup>
CAODC industry average utilization rate <sup>(6)</sup>	61%	50%	52%	37% <sup>(5)</sup>
<i>United States Operations</i>				
-Average	5	-	4 <sup>(7)</sup>	-
-End of period	5	-	5	-
Drilling revenue per operating day (US\$)	30,705	-	33,038	-
Drilling rig utilization rate <sup>(6)</sup>	79%	-	70% <sup>(7)</sup>	-
<b>Financial Position at (stated in thousands)</b>				
	<b>Dec 31, 2011</b>	<b>Dec 31, 2010</b>	<b>Jan 1, 2010</b>	
Working capital	39,874	13,156	809	
Property and equipment	473,930	188,355	-	
Total assets	619,645	264,108	12,269	
Long term debt	108,039	46,054	-	

(1) See Financial Measures Reconciliations on page 2.

(2) Includes a \$19.7 million non-recurring gain on acquisitions.

(3) Includes a \$10.1 million non-recurring gain on the sale of StimSol Canada Inc.

(4) Prior year amounts adjusted to reflect the 20:1 share consolidation completed on June 22, 2011.

(5) Calculated from the date of acquisition of the Contract Drilling segment (March 18, 2010).

(6) Utilization rate calculated on a spud to rig release basis.

(7) Calculated from the date of acquisition of the United States operations (June 10, 2011).

*On January 1, 2011, Western adopted International Financial Reporting Standards (“IFRS”) for Canadian publicly accountable enterprises. Prior to the adoption of IFRS, Western followed Canadian Generally Accepted Accounting Principles (“Canadian GAAP”). While IFRS has many similarities to Canadian GAAP, some of Western’s accounting policies have changed as a result of the transition to IFRS. The most significant accounting policy changes that have had an impact on the results of Western’s operations are discussed within the applicable sections of this MD&A, and in more detail in the Transition to International Financial Reporting Standards section of this MD&A. Prior year comparative amounts have been changed to reflect results as if Western had always prepared its financial results using IFRS.*

**Financial Measures Reconciliations**

Western uses certain measures in this MD&A which do not have any standardized meaning as prescribed by IFRS. These measures may not be comparable to similar measures presented by other reporting issuers. These measures have been described and presented in this MD&A in order to provide shareholders and potential investors with additional information regarding the Company.

**EBITDA**

Management believes that in addition to net income from continuing operations, earnings from continuing operations before interest and finance costs, taxes, depreciation, other non-cash items and one-time gains and losses (“EBITDA”) as derived from information reported in the consolidated statements of operations and comprehensive income is a useful supplemental measure as it provides an indication of the results generated by Western’s principal business activities prior to consideration of how those activities are financed, the impact of foreign exchange, how the results are taxed, how funds are invested, and how non-cash charges and one-time gains or losses affect results.

**Operating Earnings**

Management believes that in addition to net income from continuing operations, operating earnings is a useful supplemental measure as it provides an indication of the results generated by the Company’s principal operating segments similar to EBITDA but also factors in the depreciation expense charged in the period.

The following table provides a reconciliation of net income from continuing operations under IFRS as disclosed in the consolidated statements of operations and comprehensive income to EBITDA and Operating Earnings.

<b>(stated in thousands)</b>	<b>Three months ended Dec 31, 2011</b>	<b>Three months ended Dec 31, 2010</b>	<b>Year ended Dec 31, 2011</b>	<b>Year ended Dec 31, 2010</b>
<b>EBITDA</b>	41,473	9,359	99,324	16,504
Less:				
Depreciation - operating	9,012	3,021	24,541	6,942
Depreciation - administrative	165	47	446	124
<b>Operating earnings</b>	32,296	6,291	74,337	9,438
Less:				
Stock based compensation - operating	125	31	307	81
Stock based compensation - administrative	398	125	1,028	375
Finance costs	1,246	358	3,650	883
Other items	(1,472)	1,376	677	1,600
Gain on business acquisitions	-	161	-	(19,653)
Income taxes	7,076	1,474	14,793	2,813
<b>Net income from continuing operations</b>	24,923	2,766	53,882	23,339

## Overall Performance and Results of Operations

Western is an oilfield service company providing contract drilling services through its wholly owned subsidiaries Horizon Drilling Inc. ("Horizon") in Canada, which was acquired on March 18, 2010, and Stoneham Drilling Corporation in the United States, which was acquired on June 10, 2011. In addition, during the first quarter of 2012, Western commenced well servicing operations through its wholly owned subsidiary Matrix Well Servicing Inc. ("Matrix"). On September 13, 2011, Western sold all of the shares owned and debt owing from its wholly owned subsidiary StimSol Canada Inc. ("StimSol"), and as such current and prior period results relating to StimSol have been reclassified as discontinued operations.

The drilling industry in Canada has continued to see improved activity throughout 2011, specifically the demand for rigs that have the ability to drill long reach horizontal wells safely and efficiently. During 2011, Western's utilization in the contract drilling segment averaged 70% in Canada as compared to the CAODC industry average of 52%. In the United States, utilization since the acquisition of Stoneham Drilling Trust ("Stoneham") on June 10, 2011 averaged 70%.

Although the price for natural gas remains soft, oil prices on average increased by approximately 20% in 2011, as compared to the prior year. This has resulted in a 7% increase in the number of wells drilled on a rig release basis in Canada during 2011 relative to 2010. In addition to more wells being drilled in 2011, the industry average drilling days per well also increased in the period to average 12.4 days per well, a 15% increase over the same period of the prior year. The increase in the number of wells drilled, coupled with the increase in the average number of days per well, has led to a 22% year-over-year increase in operating days in the Canadian contract drilling industry. The increased demand for oil, along with an emphasis on liquids rich natural gas, has primarily resulted in the drilling of horizontal wells in both conventional and unconventional resource plays. During 2011, Western's entire drilling fleet has been focused on drilling horizontal wells. In Canada, Western averaged 14.1 days per well drilled in 2011; while in the United States, since the acquisition of Stoneham, Western averaged 33.4 days per well drilled.

Key operational results for the fourth quarter 2011:

- During the fourth quarter, the Company's drilling rig count increased by one due to the commissioning of a new Efficient Long Reach ("ELR") telescopic double. As such, the Company exited the period with 38 drilling rigs in Canada along with 5 drilling rigs in the United States for a total drilling rig fleet of 43.
- Fourth quarter revenues increased by \$74.7 million (or 281%) to \$101.3 million in 2011 as compared to \$26.6 million in 2010. The increase reflects Western's increased market share in the contract drilling segment as the Company exited 2011 with a fleet of 43 rigs, a 95% increase over the prior year. In Canada, revenues in the fourth quarter reflect average revenue per operating day of \$33,199 and a utilization rate of 79%, as compared to the industry average of 61%. In the United States, revenues in the fourth quarter reflect a utilization rate of 79% and average revenue per operating day of US\$30,705.
- Fourth quarter EBITDA increased by \$32.1 million (or 343%) to \$41.5 million in 2011, as compared to \$9.4 million in 2010. The increase in EBITDA is due to Western's growth in the contract drilling segment which contributed \$45.4 million in the fourth quarter of 2011 (45% of contract drilling revenue), an increase of \$34.4 million over the same period in the prior year. The increased EBITDA in the contract drilling segment was offset in part by increased corporate administrative expenses.
- Corporate administrative expenses, excluding depreciation and stock based compensation, in the fourth quarter of 2011 increased by \$2.1 million to \$3.7 million, as compared to \$1.6 million in the same period of the prior year. The increase is due to higher staffing levels and costs associated with Western's continued growth through consolidation efforts in the oilfield service industry. Corporate administrative costs represent 3.7% of revenue in the fourth quarter of 2011, an improvement from 5.9% in the same period of the prior year.
- Net income from continuing operations increased by \$22.1 million to \$24.9 million in the fourth quarter of 2011 as compared to \$2.8 million in the same period in the prior year. The increase is attributable to the scale achieved in the contract drilling segment which resulted in the \$32.1 million increase in EBITDA quarter-over-quarter, which was partially offset by a \$6.1 million increase in depreciation expense due to the increased rig fleet and higher activity levels, a \$5.6 million increase in income tax expense as a result of a more profitable operation, and a \$0.9 million increase in finance costs due to higher average debt levels in the period resulting from the Company's acquisition of Stoneham in June 2011.
- Fourth quarter capital expenditures totalled \$34.3 million, the majority of which related to the contract drilling segment, which spent \$31.5 million. These expenditures mainly relate to Western's drilling rig build program, which incurred \$16.7 million in the fourth quarter. The remaining capital spending in the contract drilling segment related to ancillary drilling equipment. Additionally, \$2.6 million was incurred on the construction of Western's five next generation well servicing rigs, four of which have commenced operations in 2012 with the fifth expected to be delivered in the first quarter.

- On October 13, 2011 Western commenced trading on the Toronto Stock Exchange (the “TSX”) under the symbol “WRG”. Western’s common shares were delisted from the TSX Venture Exchange upon the commencement of trading on the TSX.

Key operational results for the year ended December 31, 2011:

- Revenues increased by \$206.5 million (or 369%) to \$262.5 million in 2011 as compared to \$56.0 million in 2010, reflecting the Company’s increased market share in the contract drilling segment. In Canada, revenues in the contract drilling segment reflect an average rig fleet of 32 rigs as compared to a fleet of 13 in the prior year, an increase of 146%. Revenue per operating day averaged \$29,885 in Canada, compared to \$25,349 in the prior year, and utilization averaged 70% compared to the industry average of 52% and Western’s 58% in the same period of the prior year. Subsequent to the acquisition of Stoneham on June 10, 2011, the Company has had an average fleet of four drilling rigs operating in the United States with utilization averaging 70%. Revenue per operating day in the United States averaged US\$33,038, which was impacted by significant mobilization revenue earned in the third quarter relating to deploying three rigs from Canada into the United States which increased revenue per operating day by approximately US\$2,200.
- EBITDA increased by 502% to \$99.3 million in 2011 as compared to \$16.5 million in 2010. The \$82.8 million increase in EBITDA is due to Western’s growth in the contract drilling segment which contributed \$108.4 million in 2011 (41% of contract drilling revenue), an increase of \$87.8 million over the same period in the prior year. Partially offsetting the increased EBITDA in Western’s contract drilling segment was an increase in corporate administrative expenses.
- Corporate administrative expenses, excluding depreciation and stock based compensation, increased by \$4.8 million to \$8.9 million in 2011 as compared to \$4.1 million in the prior year. The increase is due to higher staffing levels and costs associated with Western’s continued growth through consolidation efforts in the oilfield service industry. Corporate administrative costs represent 3.4% of revenue in 2011, an improvement from 7.3% in the prior year.
- Net income from continuing operations increased by \$30.6 million to \$53.9 million in 2011 as compared to \$23.3 million in the same period of the prior year. Normalizing the prior period’s net income from continuing operations by removing the impact of the one-time gain on business acquisitions of \$19.7 million, net income from continuing operations increased by \$50.3 million (or 1,362%). The increase is attributable to the scale achieved in the contract drilling segment which resulted in the \$82.8 million increase in EBITDA year-over-year, which was partially offset by a \$17.9 million increase in depreciation expense due to higher activity levels, a \$12.0 million increase in income tax expense due to a more profitable operation, and a \$2.8 million increase in finance costs due to higher average debt levels in the period resulting from the Company’s acquisition of Stoneham in June 2011 and Pantera Drilling Income Trust (“Pantera”) in December 2010.
- Capital expenditures in 2011 totalled \$88.9 million, the majority of which relate to the contract drilling segment which spent \$83.0 million. These expenditures mainly relate to the purchase of a mechanical telescopic ELR double drilling rig from a private company for \$7.0 million as well as \$36.0 million incurred as part of Western’s drilling rig build program, with the remaining capital spending relating to ancillary drilling equipment. An additional \$5.2 million was incurred on Western’s well servicing rig build program.
- On March 29, 2011 Western completed a public offering for 192,500,000 common shares (9,625,000 common shares post 20:1 share consolidation) at a price of \$0.39 per share (\$7.80 per share post 20:1 share consolidation) for gross proceeds of approximately \$75.1 million. On April 1, 2011, the underwriters of the public offering exercised an over-allotment option and pursuant thereto acquired an additional 28,875,000 common shares (1,443,750 common shares post 20:1 share consolidation) at \$0.39 per share (\$7.80 per share post 20:1 share consolidation) for gross proceeds of approximately \$11.3 million. The underwriters were paid commissions of approximately \$4.3 million with respect to the public offering.
- On June 8, 2011, Western increased its syndicated revolving credit facility to a \$150 million committed three year extendible revolving credit facility (the “Revolving Facility”). The Revolving Facility requires interest to be paid monthly with no scheduled principal repayments unless the Revolving Facility is not extended by the maturity date. The current maturity date of the Revolving Facility is June 7, 2014. Amounts borrowed under the Revolving Facility bear interest at the bank’s prime rate or the banker’s acceptance rate plus an applicable margin depending, in each case, on the ratio of consolidated debt to consolidated EBITDA. The purpose of the Revolving Facility is for general corporate purposes including refinancing the previous credit facility as well as partially financing the acquisition of Stoneham.
- On June 10, 2011, the Company acquired all of the issued and outstanding units of Stoneham in exchange for a combination of cash and common shares of Western. The total transaction value was approximately \$225.7 million, including the assumption of approximately \$34.3 million in debt. A portion of the consideration included the issuance

of approximately 196.1 million common shares of Western (9.8 million common shares post 20:1 share consolidation) at an ascribed value of \$0.39 per Western common share (\$7.80 per share post 20:1 share consolidation) with the remaining \$115.0 million of consideration paid in cash.

- On September 13, 2011, Western sold its wholly owned subsidiary StimSol for gross proceeds of approximately \$24.0 million, which were used to reduce Western's bank indebtedness. Prior to the sale, StimSol carried on the business of Western's production services segment which included stimulation services, fluid pumping, and specialty solvents. This transaction resulted in a gain of approximately \$10.1 million, which was recorded in discontinued operations in the consolidated financial statements.
- Subsequent to December 31, 2011, on January 30, 2012 Western completed a private offering of \$175.0 million aggregate principal amount of 7% senior unsecured notes due January 30, 2019 (the "Notes"). The Notes were issued at par. Western used the net proceeds from the offering to repay all of its outstanding indebtedness under its secured credit facilities and for general corporate purposes. As a result of the issuance of the Notes, Western voluntarily reduced its Revolving Facility from \$150.0 million to \$125.0 million. Western's operating facility of \$10.0 million remains unchanged.

## Outlook

Western currently has a drilling rig fleet of 44 rigs, with an additional 3 rigs under construction. Western is the sixth largest drilling contractor in Canada with a fleet of 39 drilling rigs. As a result of the acquisition of Stoneham on June 10, 2011, Western has entered the United States market with the intention of building a strong presence, initially in the Williston basin of North Dakota. Currently, Western has five drilling rigs deployed in the United States. Subsequent to year-end, the Company has established a corporate presence in Denver, Colorado. Additionally, during 2012 Western commenced operations of four next generation well servicing rigs in the Lloydminster, Alberta area with the fifth expected to be delivered by the end of the first quarter. This moves Western towards its stated objective of entering the well servicing industry in Canada.

Western's drilling rig fleet is specifically suited for the current market which is focused on drilling wells of increased complexity. In total, approximately 95% of Western's fleet are ELR rigs with depth ratings greater than 3,000 meters and all of Western's rigs are capable of drilling horizontal wells. Approximately 66% of Western's fleet is under long term take-or-pay contracts, which provide a base level of revenue. These contracts typically generate 250 utilization days per year in Canada, as the annual spring breakup restricts activity during the second quarter, while in the United States these contracts typically generate approximately 300 utilization days per year.

Western has increased its 2012 capital budget to include the construction of 3 additional ELR telescopic double drilling rigs for approximately \$32.0 million, all of which are expected to be contracted prior to going into service. Additionally, the Board of Directors approved the construction of 5 additional next generation well servicing rigs for approximately \$10.0 million. As such, our revised capital expenditures are expected to be approximately \$125 million for 2012, which includes approximately \$75 million in expansion capital and approximately \$50 million in maintenance capital. Expansion capital in the contract drilling segment aggregates to approximately \$65 million and mainly relates to Western's drilling rig build program which includes the completion of seven drilling rigs in 2012, one of which has already been commissioned. Of the remaining drilling rigs currently under construction, one is expected to be completed in each of the first, second and third quarters of 2012. The three new builds discussed above are anticipated to be completed in the latter part of the fourth quarter of 2012 or early in the first quarter of 2013. Expansion capital in the well servicing segment relates to the five service rig builds discussed above, which are anticipated to be completed in the latter part of the fourth quarter of 2012 or early in the first quarter of 2013. Maintenance capital relates to various items such as rotational equipment, drill pipe, replacement parts and infrastructure upgrades. Western believes that with continued strong pricing environments for oil and natural gas liquids, additional rig build opportunities will be available.

Drilling activity in Canada and the United States was substantially higher in 2011 as compared to the last number of years. Furthermore, Western's utilization rates have consistently been above industry average due to the Company's modern rig fleet, strong customer base and solid reputation. Western believes that customers targeting oil and liquids-rich natural gas wells will continue to drive demand in 2012 and lead to levels of utilization consistent with 2011. Currently the largest challenges facing the drilling industry are the growth of the industry's drilling rig fleet, as contract drillers continue to expand their fleet, depressed natural gas prices, and the challenge to attract and retain skilled labour. Despite the weakness in natural gas prices, which have recently hit 10 year lows, the price for oil and natural gas liquids remains strong, which to this point has driven the strong activity levels in 2011 and the first quarter of 2012. Currently Western's fleet is fully crewed with qualified personnel and three crews on every rig. The Company believes Western's modern fleet and corporate culture will provide a distinct advantage in attracting qualified individuals. Western has a proven track record for

delivering high quality equipment and well trained, highly skilled crews to its customers who rely on the Company to drill increasingly complex long reach horizontal wells. As such, Western is well positioned for future growth.

### Segmented Information

Subsequent to the disposition of StimSol in the third quarter of 2011, and prior to commencing operations in the well servicing segment in the first quarter of 2012, Western operates exclusively in the contract drilling segment. Contract drilling services includes drilling rigs along with related equipment with operations in both Canada and the United States.

#### Segment Review of Contract Drilling

<b>(stated in thousands)</b>	<b>Year ended Dec 31, 2011</b>	<b>Year ended Dec 31, 2010</b>
Revenue	262,519	56,009
Expenses		
Operating		
Cash operating expenses	147,503	33,107
Depreciation	24,540	6,942
Stock based compensation	306	81
Total operating expenses	172,349	40,130
Administrative		
Cash administrative expenses	6,644	2,336
Depreciation	206	33
Stock based compensation	211	90
Total administrative expenses	7,061	2,459
<b>EBITDA<sup>(1)</sup></b>	<b>108,372</b>	<b>20,566</b>
<b>Operating earnings<sup>(1)</sup></b>	<b>83,626</b>	<b>13,591</b>
Capital expenditures	82,954	20,976
EBITDA as a percentage of revenue	41%	37%

#### Canadian Operations

Contract drilling rig fleet:		
Average	32	13 <sup>(2)</sup>
End of period	38	22
Drilling revenue per operating day (CDN\$)	29,885	25,349
Drilling rig operating days <sup>(3)</sup>	8,074	2,210 <sup>(2)</sup>
Number of meters drilled	1,485,195	415,814
Drilling rig utilization rate <sup>(3)</sup>	70%	58% <sup>(2)</sup>
CAODC industry average utilization rate <sup>(3)</sup>	52%	37% <sup>(2)</sup>

#### United States Operations

Contract drilling rig fleet:		
Average <sup>(4)</sup>	4	-
End of period	5	-
Drilling revenue per operating day (US\$)	33,038	-
Drilling rig operating days <sup>(3)(4)</sup>	640	-
Number of meters drilled	105,725	-
Drilling rig utilization rate <sup>(3)(4)</sup>	70%	-

(1) See Financial Measures Reconciliations on page 2.

(2) Calculated from the date of acquisition of the Contract Drilling segment (March 18, 2010).

(3) Utilization rate and drilling rig operating days are calculated on a spud to rig release basis.

(4) Calculated from the date of acquisition of the United States operations (June 10, 2011).

During the year ended December 31, 2011, revenues in the contract drilling segment totalled \$262.5 million, an increase of \$206.5 million (or 369%) compared to the prior year. The increase reflects a number of factors including the rapid growth

of the Company since it was recapitalized in December 2009, with the acquisition of 42 drilling rigs and the capital build of another 3 drilling rigs, net of 2 drilling rigs which have been decommissioned, over the past 2 years. Strong demand led to improved day rates in 2011, with revenue per operating day in Canada averaging \$29,885 as compared to \$25,349 in the prior year, an increase of 18%. Since the acquisition of Stoneham on June 10, 2011, revenue per operating day in the United States averaged US\$33,038, due in part to significant mobilization revenue earned in the third quarter relating to deploying three rigs from Canada into the United States, which resulted in an increase in revenue per operating day of approximately US\$2,200 for the period. In addition to a larger rig fleet and improved day rates, the Company's utilization also improved to 70% in Canada, as compared to 58% in the prior year and an industry average of 52% in 2011. Since the acquisition of Stoneham on June 10, 2011, utilization in the United States has averaged 70%. During 2011, the Company drilled 572 wells in Canada for a total of 1.5 million meters drilled, while in the United States the Company drilled 19 wells for a total of 0.1 million meters drilled.

During 2011, EBITDA in the contract drilling segment increased significantly due to the increase in revenues. As a result, EBITDA totalled \$108.4 million (41% of the segment's revenue), an \$87.8 million increase over the prior year, reflecting strong margins, above industry average utilization rates and economies of scale that have been achieved as a result of Western's growth through consolidation strategy.

Capital expenditures in the contract drilling segment totalled \$83.0 million in 2011, an increase of \$62.0 million as compared to the prior year. Of the capital expenditures incurred in 2011, \$7.0 million relates to the purchase of an ELR double drilling rig from a private company in January 2011, \$36.0 million relates to the Company's rig build program with the remaining capital spending relating to ancillary drilling equipment, including additional top drives, loaders and heavy weight drill pipe.

#### Corporate and other

<b>(stated in thousands)</b>	<b>Year ended Dec 31, 2011</b>	<b>Year ended Dec 31, 2010</b>
Expenses		
Operating		
Cash operating expenses	179	-
Depreciation	1	-
Stock based compensation	1	-
Total operating expenses	181	-
Administrative		
Cash administrative expenses	8,869	4,062
Depreciation	240	91
Stock based compensation	817	285
Total administrative expenses	9,926	4,438
Finance costs	3,650	883
Other items	677	1,600
Gain on business acquisitions	-	(19,653)
Capital expenditures	5,915	306

During 2011, corporate administrative expenses, excluding depreciation and stock based compensation, increased by \$4.8 million to \$8.9 million as compared to the same period in the prior year reflecting 3.4% of consolidated revenues as compared to 7.3% in the same period of the prior year. While corporate administrative expenses have increased, the decrease as a percentage of revenue reflects the scale Western has achieved through its growth through consolidation strategy, and expansion into the United States.

Finance costs increased by \$2.8 million in 2011 to \$3.7 million as compared to \$0.9 million in the prior year. The increase is mainly due to a higher average debt balance outstanding following the acquisition of Pantera in December 2010 and Stoneham in June 2011.

Other items, which totalled \$0.7 million in 2011, mainly consist of acquisition costs associated with the acquisition of Stoneham of \$3.3 million which were partially offset by net foreign exchange gains of \$1.4 million and net gains on the sale of certain noncore assets of \$1.2 million.

The gain on business acquisitions in the prior year of \$19.7 million relates to the acquisition of Impact Drilling Ltd. ("Impact") in the third quarter of 2010, as well as the acquisitions of Horizon and Cedar Creek Drilling Ltd. ("Cedar Creek") in the first quarter of 2010 all of which were accounted for using IFRS 3, *Business Combinations*.

Of the \$5.9 million in capital expenditures in the corporate and other segment, \$5.5 million relate to Matrix's capital spending program which commenced the construction of five next generation well servicing rigs in 2011.

### **Liquidity and Capital Resources**

On March 29, 2011 Western completed a public offering for 192,500,000 common shares (9,625,000 common shares post 20:1 share consolidation) at a price of \$0.39 per share (\$7.80 per share post 20:1 share consolidation) for gross proceeds of approximately \$75.1 million. On April 1, 2011, the underwriters of the public offering exercised an over-allotment option and pursuant thereto acquired an additional 28,875,000 common shares (1,443,750 common shares post 20:1 share consolidation) at \$0.39 per share (\$7.80 per share post 20:1 share consolidation) for gross proceeds of approximately \$11.3 million. The underwriters were paid commissions of approximately \$4.3 million with respect to the public offering.

On June 8, 2011, Western increased its syndicated Revolving Facility to a \$150 million committed three year extendible facility. Western continues to have a \$10 million demand operating facility. The Revolving Facility requires interest to be paid monthly with no scheduled principal repayments unless the Revolving Facility is not extended by the maturity date. The current maturity date of the Revolving Facility is June 7, 2014. Amounts borrowed under the Revolving Facility will bear interest at the bank's prime rate or the banker's acceptance rate plus an applicable margin depending, in each case, on the ratio of consolidated debt to consolidated EBITDA. The Revolving Facility is secured by the assets of the Company.

Long term debt at December 31, 2011 was \$108.0 million, unchanged from September 30, 2011 as cash from operating activities was sufficient to cover capital expenditures in the fourth quarter. As compared to December 31, 2010, long term debt increased by \$62.0 million, which is mainly attributable to the acquisition of Stoneham, which included cash consideration of \$115.0 million and the assumption of \$34.3 million in net debt, partially offset by the equity offering completed in 2011 for net proceeds of approximately \$81.6 million. Subsequent to December 31, 2011, on January 30, 2012 Western completed a private offering of \$175.0 million aggregate principal amount of 7% senior unsecured notes due January 30, 2019. In conjunction with the closing of the Notes, Western voluntarily reduced its Revolving facility from \$150.0 million to \$125.0 million. Western's operating facility of \$10.0 million remains unchanged.

As at December 31, 2011, Western had a working capital balance of \$39.9 million, a \$26.7 million improvement over the \$13.2 million working capital balance as at December 31, 2010. The increase in working capital is mainly due to the increase in revenue and EBITDA in the fourth quarter of 2011 as compared to the same period in the prior year, due to the acquisition of Stoneham in June 2011 and the high activity levels in the contract drilling segment, which on a relative basis increased accounts receivable by a greater margin than the increase in accounts payable.

During 2011, cash generated from operating activities totalled \$95.7 million as compared to \$15.0 million in the prior year. The increase is attributable to Western's continued growth through consolidation in the contract drilling segment.

**Fourth Quarter 2011**

**Selected Financial Information**

**(stated in thousands, except share and per share amounts)**

<b>Financial Highlights</b>	<b>Three months ended Dec 31, 2011</b>	<b>Three months ended Dec 31, 2010</b>
Revenue	101,300	26,582
EBITDA <sup>(1)</sup>	41,473	9,359
EBITDA as a percentage of revenue	41%	35%
Cash flow from operating activities	25,337	3,716
Capital expenditures	34,336	13,826
Net income from continuing operations	24,923	2,766
-basic net income per share	0.43	0.10
-diluted net income per share	0.41	0.09
Net income	24,314	5,739
-basic net income per share	0.42	0.20
-diluted net income per share	0.40	0.19
Weighted average number of shares		
-basic <sup>(2)</sup>	58,533,287	28,220,418
-diluted <sup>(2)</sup>	60,549,515	29,769,783
Outstanding common shares as at period end <sup>(2)</sup>	58,533,287	37,680,944
Dividends declared	-	-
<b>Operating Highlights</b>		
<b>Contract Drilling</b>		
<i>Canadian Operations</i>		
Contract drilling rig fleet:		
-Average	37	16
-End of period	38	22
Drilling revenue per operating day (CDN\$)	33,199	27,487
Drilling rig operating days <sup>(3)</sup>	2,706	967
Drilling rig utilization rate <sup>(3)</sup>	79%	65%
CAODC industry average utilization rate <sup>(3)</sup>	61%	50%
<i>United States Operations</i>		
-Average	5	-
-End of period	5	-
Drilling revenue per operating day (US\$)	30,705	-
Drilling rig operating days <sup>(3)</sup>	365	-
Drilling rig utilization rate <sup>(3)</sup>	79%	-

(1) See Financial Measures Reconciliations on page 2.

(2) Prior year amounts adjusted to reflect the 20:1 share consolidation completed on June 22, 2011.

(3) Utilization rate calculated on a spud to rig release basis.

During the fourth quarter, the Company's drilling rig count increased by one rig due to the commissioning of a new ELR telescopic double. As such, the Company exited the period with 38 rigs in Canada along with 5 rigs in the United States for a total rig fleet of 43.

Revenues, which are derived entirely from the contract drilling segment, totalled \$101.3 million in the fourth quarter of 2011, an increase of \$74.7 million (or 281%) compared to \$26.6 million in the prior year. The increase is due to a number of factors including strong oil prices, which resulted in increased activity in the oilfield service industry, as well as the increase in the Company's average rig fleet to 42 in the fourth quarter of 2011 as compared to an average rig fleet of 16 in the prior year, an increase of 163%. Additionally, in Canada revenues in the fourth quarter of 2011 reflect average revenue per operating day of \$33,199, a 21% improvement over the prior year, and a utilization rate of 79%, which was 30% higher than the industry average and 22% higher than the prior year. The Company has consistently exceeded the industry average utilization rate due to its modern rig fleet, which has an average age of approximately 5.5 years and 95% of which are ELR, coupled with the Company's ability to maintain a fully staffed rig fleet with three crews on each rig. In the United States, utilization averaged 79% while revenue per operating day averaged US\$30,705. During the fourth quarter, the Company drilled 167 wells in Canada for a total of 0.5 million meters drilled, while in the United States, the Company drilled 9 wells for a total of 43,000 meters drilled.

During the fourth quarter of 2011, EBITDA totalled \$41.5 million (41% of revenue) a \$32.1 million increase, or 343%, over the same period of the prior year. The significant increase in EBITDA reflects strong margins and above average utilization rates in Western's contract drilling segment as well as the economies of scale that have been realized as a result of Western's growth through consolidation strategy.

Net income from continuing operations increased to \$24.9 million in the fourth quarter of 2011 as compared to \$2.8 million in the same period in the prior year. The increase is attributable to the scale achieved in the contract drilling segment which resulted in the \$32.1 million increase in EBITDA quarter-over-quarter, which was partially offset by a \$6.1 million increase in depreciation expense due to higher activity levels, a \$5.6 million increase in income tax expense as a result of a more profitable operation, and a \$0.9 million increase in finance costs due to higher average debt levels in the period resulting from the Company's acquisition of Stoneham in June 2011.

Fourth quarter capital expenditures totalled \$34.3 million, the majority of which related to the contract drilling segment, which spent \$31.5 million. These expenditures mainly relate to Western's drilling rig build program, which incurred \$16.7 million in the fourth quarter, while an additional \$2.6 million was incurred on the construction of Western's five next generation well servicing rigs. The remaining capital spending related to ancillary drilling equipment.

### Summary of Quarterly Results

In addition to other market factors, quarterly results of Western are markedly affected by weather patterns throughout its operating area in Canada and certain basins in the United States. Historically, the first quarter of the calendar year is very active, followed by a much slower second quarter due to what is known in the Canadian oilfield service industry as spring breakup. As a result of this, the variation on a quarterly basis, particularly in the first and second quarters, can be dramatic year-over-year independent of other demand factors. The following is a summary of selected financial information of the Company for the last eight completed quarters.

Three months ended	Dec 31, 2011	Sep 30, 2011	Jun 30, 2011	Mar 31, 2011	Dec 31, 2010	Sep 30, 2010	Jun 30, 2010	Mar 31, 2010
<b>(stated in thousands, except per share amounts)</b>								
Revenue	101,300	80,786	30,340	50,093	26,582	16,485	11,153	1,789
EBITDA <sup>(1)</sup>	41,473	30,392	8,534	18,925	9,359	4,703	2,591	(149)
Cash flow from operating activities	25,337	3,391	21,027	9,613	3,716	3,452	3,985	(200)
Income (loss) from continuing operations	24,923	13,889	4,752	10,318	2,766	9,858	(435)	11,150
per share - basic <sup>(2)</sup>	0.43	0.24	0.09	0.27	0.10	0.37	(0.02)	1.15
per share - diluted <sup>(2)</sup>	0.41	0.23	0.09	0.26	0.09	0.36	(0.02)	0.95
Net income (loss)	24,314	24,893	4,179	11,360	5,739	10,035	(283)	11,099
per share - basic <sup>(2)</sup>	0.42	0.43	0.08	0.30	0.20	0.38	(0.01)	1.15
per share - diluted <sup>(2)</sup>	0.40	0.41	0.08	0.28	0.19	0.36	(0.01)	0.95
Total assets	619,645	584,823	543,117	329,114	264,108	143,399	115,327	151,485
Long term financial liabilities <sup>(3)</sup>	108,039	108,057	116,186	28,027	46,054	20,636	4,109	38,896
Dividends declared	-	-	-	-	-	-	-	-

(1) See Financial Measures Reconciliations on page 2.

(2) Adjusted to reflect the 20:1 share consolidation completed on June 22, 2011.

(3) Long term financial liabilities consist of long term debt.

Revenue is derived entirely from the Company's contract drilling segment. Prior to the acquisition of Horizon and Cedar Creek on March 18, 2010, the Company had no revenue from continuing operations. Subsequent to March 18, 2010, revenue has steadily increased through to the end of the first quarter of 2011 mainly due to the Company's continued growth in size through the acquisitions of Impact in the third quarter of 2010, and Pantera in the fourth quarter of 2010. Revenue in the second quarter of 2011 was negatively impacted by spring breakup, while revenue in the third and fourth quarters of 2011 reflects high levels of activity and the acquisition of Stoneham on June 10, 2011.

EBITDA has followed a similar trend to revenue: steadily increasing subsequent to the acquisition of Horizon and Cedar Creek in the first quarter of 2010 and decreasing in the second quarter of 2011 due to decreased activity associated with spring breakup. During the third and fourth quarters of 2011, EBITDA increased following the acquisition of Stoneham and the return to high activity levels following spring breakup. This trend reflects strong margins, above industry average utilization rates and economies of scale that have been achieved as a result of Western's consolidation strategy.

Net income (loss) fluctuated throughout 2010 mainly due to the gain on business acquisitions that were recognized in the first and third quarters as well as the cyclical nature of the oilfield service industry. During 2011, net income increased in the first quarter, when activity levels were high, and decreased in the second quarter, when activity levels were lower due

to spring breakup, before rebounding in the third and fourth quarters following the acquisition of Stoneham and higher activity levels.

Total assets of the Company continue to increase throughout 2010 and 2011 due to the continued growth of the Company through corporate acquisitions and the Company's capital spending program.

### Goodwill

A continuity of Western's goodwill balance as at December 31, 2011 is as follows:

(stated in thousands)	Amount
January 1, 2010	\$ -
Pantera acquisition	29,117
December 31, 2010	\$ 29,117
Stoneham acquisition	26,410
December 31, 2011	\$ 55,527

The goodwill acquired as part of the Stoneham acquisition is attributable to the purchase price being approximately 113% of the replacement cost of the assets acquired. The goodwill on the Pantera acquisition is attributable to the exchange ratio between Western's common shares and Pantera's income trust units being negotiated based on a value of \$0.21 per Western common share (\$4.20 per share post 20:1 share consolidation); however the consideration exchanged was valued based on a price per Western common share of \$0.33 (\$6.60 per share post 20:1 share consolidation), representing the price immediately before closing the acquisition. This resulted in additional consideration of approximately \$27.1 million, and a corresponding increase in the goodwill recognized. Prior to considering the share price increase on the Pantera acquisition, the purchase price represents approximately 103% of the replacement cost of the assets acquired.

### Discontinued Operations

During 2010, management determined its United States and international production services divisions, included in the production services segment, would be disposed of in order for the Company to focus on its core business operations in western Canada. The disposal groups consisted of certain property and equipment including a building, field equipment and shop equipment used in the production services segment. During the year ended December 31, 2011, there were no significant transactions within the disposal group as the respective entities are being wound up.

On September 13, 2011, the Company sold its Canadian wholly owned subsidiary StimSol, the remainder of its production services segment, to a third party for gross proceeds equal to approximately \$24.0 million. As a result of the net proceeds exceeding the carrying value of StimSol's net assets less cost to sell, the Company recognized a \$10.1 million gain on sale of StimSol. No cash taxes were owed on this transaction.

The net income from discontinued operations for the year ended December 31, 2011 and 2010 is as follows:

(stated in thousands)		Year ended Dec 31, 2011		Year ended Dec 31, 2010
Revenue from discontinued operations	\$	12,930	\$	11,589
Operating expenses		10,528		8,233
Gross profit		2,402		3,356
Administrative expenses		1,300		2,161
Finance costs		1		33
Other items		38		239
Income before tax from discontinued operations		1,063		923
Income tax expense (recovery)		310		(2,328)
Income from discontinued operations		753		3,251
Gain on sale of StimSol (net of tax)		10,111		-
Net income from discontinued operations	\$	10,864	\$	3,251

Assets and liabilities from discontinued operations at December 31, 2011, December 31, 2010 and January 1, 2010 were as follows:

(stated in thousands)	Dec 31, 2011	Dec 31, 2010	Jan 1, 2010
<b>Current assets:</b>			
Trade and other receivables	\$ -	\$ 3,195	\$ 1,801
Inventory	-	463	353
Prepaid expenses and other current assets	-	120	187
<b>Total current assets</b>	<b>\$ -</b>	<b>\$ 3,778</b>	<b>\$ 2,341</b>
<b>Non current assets:</b>			
Property and equipment	\$ -	\$ 6,412	\$ 7,360
Deferred tax asset	-	2,420	-
<b>Total non current assets</b>	<b>\$ -</b>	<b>\$ 8,832</b>	<b>\$ 7,360</b>
<b>Current liabilities:</b>			
Trade and other payables	\$ -	\$ 1,778	\$ 1,837
Current portion of provisions	-	20	-
Current portion of long term debt	-	23	274
<b>Total current liabilities</b>	<b>\$ -</b>	<b>\$ 1,821</b>	<b>\$ 2,111</b>
<b>Non current liabilities:</b>			
Long term debt	\$ -	\$ 7	\$ 92
<b>Total non current liabilities</b>	<b>\$ -</b>	<b>\$ 7</b>	<b>\$ 92</b>

#### Contractual Obligations

In the normal course of business, the Company incurs contractual obligations. The expected maturities of the Company's contractual obligations are as follows:

(stated in thousands)	Payments due by period						Total
	2012	2013	2014	2015	2016	Thereafter	
Operating leases	\$ 2,922	\$ 3,753	\$ 3,309	\$ 2,464	\$ 2,453	\$ 18,488	\$ 33,389
Capital commitments	48,426	23	17	-	-	-	48,466
Purchase commitments	15,496	-	-	-	-	-	15,496
<b>Total</b>	<b>\$ 66,844</b>	<b>\$ 3,776</b>	<b>\$ 3,326</b>	<b>\$ 2,464</b>	<b>\$ 2,453</b>	<b>\$ 18,488</b>	<b>\$ 97,351</b>

#### Outstanding Share Data

	Mar 7, 2012	Dec 31, 2011	Dec 31, 2010 <sup>(1)</sup>
Common shares outstanding	58,533,287	58,533,287	37,680,944
Warrants outstanding	2,525,000	2,525,000	2,525,000
Stock options outstanding	2,131,000	2,101,000	1,032,583

(1) Adjusted to reflect the 20:1 share consolidation completed on June 22, 2011.

#### Off Balance Sheet Arrangements

As at December 31, 2011, Western had no off balance sheet arrangements in place.

#### Transactions with Related Parties

During the year ended December 31, 2011, the Company entered into sales transactions totaling approximately \$5.6 million (2010: \$Nil) with a customer who shares a common Director with the Company. These related party transactions, which have been recorded within the Company's revenue, are in the normal course of operations, have been measured at the agreed exchange amount, which is the amount of consideration established and agreed to by the related parties, and which is similar to those negotiated with third parties. All outstanding balances are to be settled with cash, and none of the balances are secured. At December 31, 2011, approximately \$2.9 million (December 31, 2010: \$Nil; January 1, 2010: \$Nil) is outstanding in trade and other receivables.

## **Financial Instruments**

### *Fair Values*

The Company's cash is the only financial asset or liability measured using fair value. Fair value is determined based on quoted prices in active markets for identical assets or liabilities.

### *Credit Risk*

The Company's accounts receivable are with customers in the oil and gas industry and are subject to normal industry credit risk. The Company's practice is to manage credit risk by performing a detailed analysis of the credit worthiness of new customers before the Company's standard payment terms are offered. Additionally, the Company constantly reviews individual customer trade receivables, taking into consideration payment history and the aging of the receivable to monitor collectability.

### *Interest Rate Risk*

The Company is exposed to interest rate risk on debt subject to floating interest rates.

### *Foreign Exchange Risk*

The Company is exposed to foreign exchange fluctuations in relation to its US dollar capital expenditures and international operations. The Company ensures that its net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short term imbalances. From time to time the Company may use forward foreign currency contracts to hedge against these fluctuations.

### *Liquidity Risk*

Liquidity risk is the exposure of the Company to the risk of not being able to meet its financial obligations as they become due. To manage liquidity risk, the Company forecasts operational results and capital spending on a regular basis. Variances between actual results and forecast are continually monitored to assess the Company's ability to meet its financial obligations.

## **Changes in Accounting Policies**

### ***Transition to International Financial Reporting Standards ("IFRS")***

The Company has prepared its December 31, 2011 consolidated financial statements in accordance with IFRS and IFRS 1, First-time Adoption of International Financial Reporting Standards as issued by the International Accounting Standards Board ("IASB"). In the prior year, the Company prepared its financial statements in accordance with Canadian Generally Accepted Accounting Principles ("Canadian GAAP"). The Company's IFRS accounting policies are provided in Note 28 of the December 31, 2011 consolidated financial statements. In addition, Note 28 of the December 31, 2011 consolidated financial statements present reconciliations between the Company's 2010 Canadian GAAP results and the 2010 IFRS results.

The adoption of IFRS has not had a material impact on the Company's operations, strategic decisions, cash flow or capital expenditures. IFRS also has not had a material impact on the Company's opening balance sheet on January 1, 2010 mainly due to the election of certain IFRS 1 optional elections as well as the fact that the Company had previously applied CICA Handbook Section 1625, Comprehensive Revaluation of Assets and Liabilities, which resulted in the Company's property and equipment balance being adjusted to its respective fair value at December 22, 2009.

In connection with the application of CICA Handbook Section 1625 on December 22, 2009, the Company reset its contributed surplus and its deficit to zero with the corresponding adjustment applied against share capital. In total, share capital was reduced by approximately \$14.0 million as the \$15.8 million deficit balance was eliminated which was offset by the elimination of \$1.8 million in contributed surplus. There is no specific guidance or literature on this accounting treatment under IFRS. Management has not reversed these adjustments on transition to IFRS as all adjusted amounts were within the Company's net equity accounts therefore the total equity value of the Company was not impacted and the opening balance sheet is a fair presentation of the Company's financial position as at January 1, 2010.

Set forth below are the IFRS 1 applicable optional exemptions and mandatory exceptions applied in the Company's conversion from Canadian GAAP to IFRS.

IFRS optional exemptions elected:

1. Business combinations - IFRS 1 provides the option to apply IFRS 3, Business Combinations, retrospectively or prospectively from January 1, 2010 ("the Transition Date"). The retrospective basis would require restatement of all business combinations that occurred prior to the Transition Date. The Company elected to apply IFRS 3 to business combinations that occurred prospectively from the Transition Date and as such business combinations completed before the Transition Date have not been restated.
2. Deemed Cost - IFRS 1 provides the option for an entity to revalue property, plant and equipment ("PP&E") at fair value on the Transition Date and use this fair value as the deemed transition cost. This election applies to individual assets. The Company has elected to apply this exemption to its entire PP&E balance on the Transition Date. The result is that no adjustment was required to arrive at the IFRS deemed cost values given that the Company had previously fair valued its balance sheet on December 22, 2009 under Canadian GAAP due to the financial restructuring of the Company and application of CICA Handbook Section 1625, described above, on this date. In addition, there was no difference in depreciation expense for the period between December 23, 2009 and January 1, 2010 between Canadian GAAP and IFRS. Therefore, the December 31, 2009 property and equipment balance previously reported under Canadian GAAP represented its fair value and deemed cost on January 1, 2010 under IFRS.
3. Stock based compensation - IFRS 2, Share-based Payment, encourages application of its provisions to equity instruments granted on or before November 7, 2002, but permits the application only to equity instruments granted after November 7, 2002 that had not vested by the Transition Date. IFRS 1 provides the option to not retrospectively apply the requirements of IFRS 2 to equity instruments that have vested prior to the Transition Date. The Company applied this exemption and as a result, there was no adjustment to equity instruments granted after November 7, 2002 that had vested prior to the Transition Date.
4. Compound financial instruments - IFRS 1 provides the exemption that allows an entity to use its previous GAAP's accounting treatment for compound financial instruments where the liability has been settled prior to the Transition Date. Historically, Western issued convertible debt which would have been accounted for differently under IFRS. As a result of the Company electing to utilize this exemption, compound instruments entered into and settled prior to the Transition Date were not adjusted on transition to IFRS.

IFRS mandatory exceptions applicable to the Company:

Estimates - Hindsight was not used to create or revise estimates. The estimates previously made by the Company under Canadian GAAP were not revised for application of IFRS except where necessary to reflect any difference in accounting policies.

Significant IFRS accounting policy changes:

- (a) Business combinations: Following Canadian GAAP, the Company adopted CICA Handbook Section 1582, Business Combinations, which is consistent with IFRS 3 as at January 1, 2010. Therefore, there have been no significant adjustments under IFRS related to the business combinations that closed in 2010.
- (b) Asset impairment: In accordance with IFRS, for the purpose of assessing impairment of property and equipment, management has identified cash generating units (CGUs) based on the smallest group of assets that are capable of generating largely independent cash inflows. Under Canadian GAAP, property and equipment was allocated to asset groups defined as the lowest level of assets and liabilities for which identifiable cash flows are largely independent of the cash flows of other assets and liabilities. In addition, the recoverable amount for the impairment analysis is based on discounted cash flows under IFRS, unlike Canadian GAAP, where the recoverable amount was originally assessed on an undiscounted basis.
- (c) Income taxes presentation: Under IFRS, all deferred taxes are classified as non-current on the balance sheet, irrespective of the classification of the underlying assets or liabilities to which they relate, or the expected reversal of the temporary difference.
- (d) Stock based compensation: Under IFRS, an estimate is required of the number of awards expected to vest, which is revised if subsequent information indicates that actual forfeitures are likely to differ from the estimate. Under Canadian GAAP, the Company's policy was to account for the forfeitures as they occurred.

The following provides summary reconciliations of Western's 2010 Canadian GAAP and IFRS results:

**Reconciliation of Earnings**  
**(Thousands of Canadian dollars)**

	Year ended
	Note    Dec 31, 2010
Net income and comprehensive income under Canadian GAAP	\$ 27,049
Differences increasing (decreasing) reported net income:	
PP&E - Depreciation	(a)        (576)
Provisions	(b)        (56)
Stock based compensation	(c)        26
Income taxes	(d)        144
Discontinued operations	(e)        3
<b>Total net income and comprehensive income under IFRS</b>	<b>\$ 26,590</b>

Notes to reconciliation of Canadian GAAP to IFRS:

(a) Property and equipment:

IAS 16 is effective as of January 1, 2010 and is applicable to all items of property and equipment at that date. The transition rules in IAS 16 and IFRS 1 as applied by the Company result in the following:

- Property and equipment were fair valued at the Transition Date which then became the items deemed cost to be depreciated moving forward and resulted in no change in the carrying value due to the fact that items were previously fair valued under Canadian GAAP as at December 22, 2009. There was no difference in depreciation expense for the period between December 23, 2009 and January 1, 2010 between Canadian GAAP and IFRS.
- The identification of certain significant components of property and equipment has resulted in a change to the estimate of the useful life of certain items of property and equipment in 2010 under IFRS. The change in estimate has resulted in adjustments to the carrying value and depreciation expense previously booked under Canadian GAAP in 2010.

(b) Provisions:

Under IFRS, the Company recognized a provision due to an onerous office lease in 2010 as the benefit the Company expected to receive in the future no longer exceeded the cost of fulfilling the contract.

(c) Stock based compensation:

The Company has elected to apply IFRS 2 to equity instruments granted after November 7, 2002 that had not vested by the Transition Date.

Under Canadian GAAP, forfeitures of awards are recognized as they occur. Under IFRS, an estimate is required of the number of awards expected to vest, which is revised if subsequent information indicates that actual forfeitures are likely to differ from the estimate. As a result, the Company adjusted its expense to reflect this difference.

(d) Income taxes:

Deferred taxes have been adjusted to give effect to adjustments related to the change in depreciation expense from transition to IFRS throughout 2010. As at January 1, 2010, no adjustment has been made to income taxes for the change in the classification of certain lease contracts as finance leases under IFRS, as the amounts were not significant.

(e) Discontinued operations:

As discussed in Note 23 of the December 31, 2011 consolidated financial statements, the Company sold its wholly owned subsidiary StimSol on September 13, 2011. As a result of this transaction, the production services segment has been classified as a discontinued operation in accordance with IFRS 5 "Non-current assets held for sale and discontinued operations". The transition to IFRS did not impact the determination of the discontinued operations but did impact the presentation of certain IFRS adjustments relating to the discontinued operations within the Company's statements of operations and balance sheets.

Leases:

Under Canadian GAAP, leases of certain vehicles were classified as operating leases. Under IFRS, these vehicles have been classified as finance leases based on whether risk and rewards transfer to the lessee. As a result, property and

equipment within discontinued operations assets together with leased obligations within discontinued operations liabilities on the consolidated balance sheet have been adjusted.

Stock based compensation:

As discussed above, the Company previously recognized forfeitures as they occurred under Canadian GAAP which resulted in an IFRS adjustment to account for the estimate of forfeitures at the date of grant. As a result, the Company adjusted its respective expense within discontinued operations on the statements of operations to reflect this difference relating to the production services segment.

### **Critical Accounting Estimates**

This Management's Discussion and Analysis of the Company's financial condition and results of operations is based on its consolidated financial statements which are prepared in accordance with IFRS. The presentation of these financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of provisions at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. These estimates and judgements are based on historical experience and on various assumptions that are believed to be reasonable under the circumstances. Anticipating future events cannot be done with certainty, therefore these estimates may change as new events occur, more experience is acquired and as the Company's operating environment changes. The Company's key accounting estimates relate to impairment, depreciation, current and deferred taxes and the determination of the fair value of stock options.

The accounting estimates believed to be the most difficult, subjective or have complex judgements and which are the most critical to the reporting of results of operations and financial positions are as follows:

Business Combinations:

The Company assesses the fair values of the net assets acquired based on management's best estimate of market value, which takes into consideration the condition of the assets acquired, current industry conditions and the discounted future cash flows expected to be received from the assets as well as the amount it is expected to cost to settle the outstanding liabilities.

Impairment:

The Company assesses impairment at each reporting date by evaluating conditions specific to the organization that may lead to impairment of assets. Where an impairment indicator exists, or annually in the case of goodwill, the recoverable amount of the asset or cash generating unit is determined. Value-in-use calculations performed in assessing the recoverable amounts incorporate a number of key estimates.

As at December 31, 2011, the Company completed its assessments and did not identify indicators of impairment for the long-lived assets of the Company. As at December 31, 2010 and January 1, 2010, the Company completed its assessments and did not identify indicators of impairment for the long-lived assets of the Company.

Componentization of property and equipment:

The identification of certain significant components of property and equipment has resulted in a change to the estimation of the useful life of some items of property and equipment in 2010 under IFRS. Management has made estimates with respect to the useful lives of items of property and equipment based on historical experience. The change in estimate has resulted in adjustments to the carrying value and depreciation expense previously booked under Canadian GAAP in 2010.

Income taxes

Preparation of the consolidated financial statements involves determining an estimate of, or provision for, income taxes in each of the jurisdictions in which the Company operates. The process also involves making an estimate of taxes currently payable and taxes expected to be payable or recoverable in future periods, referred to as deferred income taxes. Deferred taxes result from the effects of temporary differences due to items that are treated differently for tax and accounting purposes. The tax effects of these differences are reflected in the consolidated balance sheet as deferred tax assets and liabilities. An assessment must also be made to determine the likelihood that the Company's future taxable income will be sufficient to permit the recovery of deferred income tax assets. To the extent that such recovery is not probable, recognized deferred income tax assets must be reduced. Judgement is required in determining the provision for income taxes and recognition of deferred tax assets and liabilities. Management must also exercise judgement in its assessment of continually changing tax interpretations, regulations and legislation, to ensure deferred income tax assets and liabilities are complete and fairly presented. The effects of differing assessments and applications could be material.

## **Business Risks**

The following business risks are applicable to the Company's business:

- Competition among related service companies is significant. Many competitors are substantially larger and have substantially greater revenues than the Company and overall greater financial resources. The Company's ability to generate revenues depends on its ability to attract and win contracts and to perform services.
- Currently the Company is focused on providing services in the western Canadian sedimentary basin as well as certain geographic areas in the United States, which may expose the Company to more extreme market fluctuations relating to items such as weather and general economic conditions which may be more extreme than the broader industry conditions.
- The success of the Company is dependent upon the efforts and abilities of its management team. The loss of any member of the management team could have a material adverse effect upon the business and prospects of the Company.
- The Company's business is subject to the operating risks inherent to the oilfield service industry. On occasion, substantial liabilities to third parties may be incurred. The Company will have the benefit of insurance maintained by it and industry standard contracts, however, it may become liable for damages against which it cannot adequately insure or against which it may elect not to insure because of high costs or other reasons.
- The Company is vulnerable to market prices. Fixed costs, including costs associated with operations, leases, labour costs and depreciation account for a significant portion of the Company's expenses. As a result, reduced productivity resulting from reduced demand, equipment failure, or other factors could significantly affect its revenues and financial results.
- The Company's business relies on the oil and gas exploration and production industry which is subject to a number of risks including general economic conditions, fluctuations in demand and supply of production components, fluctuations in commodity prices, competition and increases in operating costs. In addition, changes may occur in government regulations, including regulations relating to prices, taxes, royalties, land tenure, allowable production, importing and exporting of oil and natural gas and environmental protection for the oil and gas industry as a whole. Risks affecting the oil and gas exploration and production business may also affect the Company's business. The exact effect of these risks cannot be accurately predicted.
- The oilfield service industry has experienced a high degree of invention and innovation. It is possible that new technology will be developed which will compete with the Company's products and services.
- A portion of the operations of the Company are in the United States which subject the Company to currency fluctuations and different tax and regulatory laws.

## **Forward-Looking Statements and Information:**

This MD&A contains forward-looking statements and forward-looking information within the meaning of applicable securities laws. All statements other than statements of historical fact contained in this MD&A may be forward-looking statements and forward-looking information. In particular, forward-looking information and statements in this MD&A include, but are not limited to under the heading "Outlook", "capital expenditures are expected to be approximately \$125 million for 2012, which includes approximately \$75 million in expansion capital and approximately \$50 million in maintenance capital. Expansion capital in the contract drilling segment aggregates to approximately \$65 million and mainly relates to Western's drilling rig build program which includes the completion of seven drilling rigs in 2012, one of which has already been commissioned. Of the remaining drilling rigs currently under construction, one is expected to be completed in each of the first, second and third quarters of 2012. The three new builds discussed above are anticipated to be completed in the latter part of the fourth quarter of 2012 or early in the first quarter of 2013. Expansion capital in the well servicing segment relates to the five service rig builds discussed above, which are anticipated to be completed in the latter part of the fourth quarter of 2012 or early in the first quarter of 2013." and "Western believes that customers targeting oil and liquids-rich natural gas wells will continue to drive demand in 2012 and lead to levels of utilization consistent with 2011". These forward-looking statements and information are based on certain key expectations and assumptions made by Western, including the assumption that the demand for Western's drilling rigs will remain strong through 2012 and that such demand and financial performance will not affect expansion capital. Although Western believes that the expectations and assumptions on which such forward-looking statements and information are based are reasonable, undue reliance should not be placed on the forward-looking statements and information as Western cannot give any assurance that they will prove to be correct. Since forward-looking statements and information address future events and conditions, by their very nature they involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated due to a number of factors and risks. These include, but are not limited to, general economic, market and business conditions. Readers are cautioned that the foregoing list of risks and uncertainties is not exhaustive. Additional

information on these and other risk factors that could affect Western's operations and financial results are included in Western's annual information form and the other disclosure documents filed by Western with securities regulatory authorities which may be accessed through the SEDAR website at [www.sedar.com](http://www.sedar.com). The forward-looking statements and information contained in this MD&A are made as of the date hereof and Western does not undertake any obligation to update publicly or revise and forward-looking statements and information, whether as a result of new information, future events or otherwise, unless so required by applicable securities laws.

**Additional data**

Additional information relating to the Company is filed on SEDAR at [www.sedar.com](http://www.sedar.com).